



Capabilities Statement

# Pioneering Connectivity in Alaska



## 1953+

Established telephone service, directory, and business relationships

## 1997+

Long distance, Centrex, DSL, DTV, Metro Ethernet, Tech Express and iPhone

## 2013+

60<sup>th</sup> Anniversary, WiFi, Cloud storage, Verizon PWR, Fiber X Stream, eUnlimited

## 2020+

Long-Haul (AICan ONE), Seattle, Portland, Calgary, and Chicago POPs

# Introducing Matanuska Telecom Association

Initially established as a cooperative of local telephone companies in 1953, MTA has grown into the largest cooperative telecommunications company in Alaska and one of the largest in the United States. We provide the future of Alaska with AICan ONE, the state's only all-terrestrial fiber route to the contiguous U.S., thereby securing Alaska's connection to the global network.

## Core Capabilities

- » MTA provides residential and business technology solutions, including internet and cybersecurity products.
- » Services range from residential internet, totalWiFi™ and home phone to business-specific services like business internet, business Ethernet, and voice & collaboration solutions.
- » MTA is also a provider of diverse and protected network services within Alaska and to the contiguous United States through its POPs in Seattle, Portland, Calgary, and Chicago.

## Competitive Advantage

- » Over 400 employees
- » Owns and operates more than 15,000 miles of fiber
- » Serves over 30,000 residential and 4,000 business customers
- » Generates annual revenue of \$116 million as of 2023
- » Fully Alaskan-owned and managed with a dedicated 24/7/365

## Core Products & Services

- » Dedicated Internet Service
  - 2 Mbps to 10 Gbps
  - Secure, unique static IP address
  - Scale bandwidth on-demand
- » Ethernet
  - MAN/WAN MPLS
  - Ethernet Private Line & Virtual Private Line
  - Ethernet Private LAN
- » Long-Haul Transport
  - 1 Gbps to 100 Gbps
  - All-terrestrial fiber
  - Unmatched geographic diversity and survivability
- » Phone Voice and Collaboration
- » IT Services

## Certification

- » BITS licensed - authorized by the CRTC

## Contracting & Fulfillment

- » DITCO Basic Agreement
  - HC 101322H0034
- » IPTS
  - Subcontractor
- » SBA 8(a) Certified Small Disadvantaged Business Partnership
  - Partner arrangement with Unalakleet Investments, LLC
- » Working relationships with
  - Alaska Communications
  - AT&T
  - GCI
  - Northwestel
  - Rogers
  - Verizon Business
- » Subsidiaries
  - AlasConnect: Professional IT Services
  - Alpenglow Networks - Canadian Telco
- » Cage #: 0B598
- » Unique Entity ID: ZHLJABTJWRL1
- » NAICS Codes
  - 517311 - Wired Telecommunications Carriers
  - 541519 - Other Computer Related Services
  - 517111 - Wired Telecommunications Carriers
  - 541512 - Computer Systems Design Services
  - 541513 - Computer Facilities, Management Services
  - 541611 - Administrative Management and General Management Consulting Services
  - 541618 - Other Management Consulting Services

## Contact

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[www.mtasolutions.com](http://www.mtasolutions.com)



Local Mission. **Global Vision.**

MTA aims to be a leading technology provider, empowering its member-owners and patrons to live a connected life. It is committed to pioneering economic development by providing the necessary means to create technologically intelligent communities.