



**Request for Quotation**  
**LAND CLEARING SERVICES**  
**RFQ# 2023-002**

Matanuska Telecom Association, Inc. (“MTA”) is soliciting bids from qualified contractors to perform land clearing services within its exchange areas. This Request for Quote (“RFQ”) describes the services to be provided by the contractor, the areas where the services are to be performed, the bidding procedure, and the contract award process.

**1. SCOPE OF SERVICES**

1.1. **TYPES OF CLEARING.** The types of clearing which may be requested by MTA under this contract are termed “Clearing” and “Clearing & Grubbing”, the specifications of which are defined below:

1.1.1. **CLEARING.** Clearing consists of cutting/removing all trees, brush, boulders and other obstructions from the entire width of the specified area. Any birch or spruce trees five inches (5”) or more in diameter shall be delimbed and cut into approximate six foot (6’) lengths and stacked parallel to the road side of the cleared right-of-way or easement. The full width of the specified area shall be cleared to a height of four inches (4”) or less. Any resulting debris such as brush, limbs, and trees (other than the aforementioned birch or spruce logs) must be hauled to an approved landfill at the contractor’s expense. There shall be no burying of debris at or near the job site. As an alternative to hauling, the contractor may mechanically chip or grind the debris into pieces which are typically one inch (1”) in diameter by twelve inches (12”) long or smaller and spread uniformly over the cleared area. Clearing Jobs are typically specified as R2-10, meaning twenty feet (20’) wide (ten feet on each side of the pole) by a specified number of linear feet, but MTA reserves the right to specify other widths such as R1-10 (ten foot width).

1.1.2. **CLEARING & GRUBBING.** Clearing & Grubbing consists of cutting/removing all trees, brush, boulders and other obstructions along the full width of the specified area. Any birch or spruce trees five inches (5”) or more in diameter shall be delimbed and cut into approximate six foot (6’) lengths and stacked parallel to the road side of the right-of-way or easement. The contractor must then remove/grind any stumps, roots and other obstructions to a minimum depth of eighteen inches (18”) along the full width of the cleared area. Any resulting debris such as brush, limbs, and trees (other than the aforementioned birch or spruce logs) must be hauled to an approved landfill at the contractor’s expense. There shall be no burying of debris at or near the job site. As an alternative to hauling, the contractor may mechanically chip or grind the debris into pieces which are typically one inch (1”) in diameter by twelve inches (12”) long or smaller and spread uniformly over the cleared area. If MTA deems the chipped/ground debris to be excessive, the contractor will be required to pile the chipped/ground debris along the cleared area and later, upon MTA completing its construction work, spread uniformly over the cleared area. Clearing & Grubbing Jobs are typically specified as R1-15, meaning fifteen feet (15’) wide by a specified number of linear feet, but MTA reserves the right to specify other widths such as R1-10 (ten foot width).

1.2. **REGIONS.** For purposes of this Agreement, MTA’s service area is divided into three (3) regions. The “**Denali Region**” is defined as all areas south of the Parks Highway Mile post 291 to the Parks Highway Milepost 201. The “**Northern Region**” is defined as all areas north of the intersection of Talkeetna Spur (including Talkeetna) and the Parks Highway north to Parks Highway Milepost 201. The “**Southern**



**Region**” is defined as all other areas south of Talkeetna Spur, extending to Eagle River and Sheep Mountain

## 2. AGREEMENT TERM.

- 2.1. The Agreement will cover all land clearing jobs released to the contractor between 4/1/2023 and 3/31/2024, but this expiration date may be extended for another twelve (12) month at the sole discretion of MTA. The prices that you bid must be held firm for the entire term of the Agreement.

## 3. LAND CLEARING JOBS

- A. The contractor is expected to complete all of MTA’s land clearing jobs that arise during the contract period. These jobs will be released during the construction season as the services area needed. During the construction season, MTA has several crews working on its various construction jobs. While not all construction jobs require land clearing services, there are times when the land clearing contractor will be required to deploy more than one crew. For this reason, the contractor must have adequate equipment and manpower to perform concurrent land clearing jobs.

## 4. BIDDING PROCEDURE

- 4.1. **QUESTIONS.** Any questions regarding this RFQ must be submitted in writing to Alisha Naylor, Sr. Contract Officer at [MTA-Contracts@mtasolutions.com](mailto:MTA-Contracts@mtasolutions.com) If we believe our response to your question is significant to the outcome of the bidding process, your question and our response will be provided to all bidders.
- 4.2. **BID FORMAT.** We have included a Land Clearing Bid Sheet (Exhibit A) that you must use to submit your bid. Your bid must include a price for each service. The Mobilization Charge is intended to compensate the contractor for its out-of-pocket costs related to mobilizing equipment and crew to and from the work site including any per diem expenses. While it is recommended you include a Mobilization Charge, it is not mandatory. The price per square foot for each type of clearing must be valid for any job the contractor performs, regardless of how large or how small.

### **YOUR SUBMITTED BID MUST INCLUDE THE FOLLOWING DOCUMENTS:**

- A FULLY COMPLETED, SIGNED AND DATED LAND CLEARING BID SHEET (EXHIBIT A).
- 4.3. **BID CLOSING.** **YOUR SEALED BID MUST BE RECEIVED BY MTA NO LATER THAN 4:00 PM ON FRIDAY, FEBRUARY 17, 2023.** Bids received after this time may not receive consideration. Bids can be mailed, sent by courier, hand delivered, or emailed as noted below:

**Mail/Courier:** 1740 S. Chugach St., Palmer, AK 99645, Attention: Contract Administration

**Hand Delivery:** 480 Commercial Drive, Palmer, AK

Email: [MTA-Contracts@mtasolutions.com](mailto:MTA-Contracts@mtasolutions.com)

- 4.4. **BID OPENING AND CONTRACT AWARD.** Bids will be opened and reviewed privately. The results, other than the name of the selected contractor, will not be made public. All bidders will be notified as to the



selected contractor once the award has been made, generally within two (2) business days after the bid closing.

## 5. GENERAL PROVISIONS

- 5.1. **DAVIS-BACON ACT.** Periodically, MTA performs new construction or relocation work for the benefit of a government agency. The cost of this work, when reimbursed by the government agency, is subject to the provisions of the Davis-Bacon Act. This Act requires MTA and its subcontractors to pay their laborers and mechanics not less than the prevailing wage rates and fringe benefits for corresponding classes of laborers and mechanics employed on similar projects in the area. If MTA is required to perform any such government reimbursed jobs which include land clearing services, such jobs are performed under a separate negotiated contract. There is no guarantee that the contractor awarded the work under this RFQ will be awarded any work subject to the Davie-Bacon Act.
- 5.2. **RIGHT OF REJECTION.** While it is MTA's intent to award a contract for the land clearing services on the basis of the bids received; MTA reserves the right to accept or reject any or all bids, or to rebid the work.
- 5.3. **COLLUSION.** Any evidence of agreement or collusion among the bidders acting to illegally restrain freedom of competition by agreement to bid a fixed price, or otherwise, shall render the bids of such bidders void and may disqualify them from future MTA business.

**Exhibit A  
2023  
LAND CLEARING BID SHEET**

This Bid is submitted by the Contractor named below in response to a Request for Quote (RFQ) issued by Matanuska Telecom Association, Inc. (MTA) for land clearing services. Contractor represents that it has taken all reasonable steps to ascertain the nature and local conditions for the land clearing services to be performed. Contractor understands and agrees that local conditions will vary from Job to Job and that in some cases, Contractor’s cost to perform the land clearing services for any particular Job could exceed that which is billable under the terms of the Land Clearing Agreement to be executed by the Parties upon MTA’s acceptance of this Bid. **CONTRACTOR GUARANTEES THE PRICES SHOWN IN THE TABLE BELOW THROUGH MARCH 31, 2024.**

Description	Price per <u>Square Foot</u>	Mobilization Charge  (Southern Region)	Mobilization Charge  (Northern Region)	Mobilization Charge  (Denali Region)
<b>Clearing &amp; Grubbing</b>	\$	\$	\$	\$
<b>Clearing Only</b>	\$	\$	\$	\$

*(SQUARE FOOTAGE PRICES MAY BE CARRIED OUT TO FOUR DECIMAL PLACES)*

Compensation for any completed Job will be made on the basis of actual square footage plus the applicable Mobilization Charge shown above, if any. Some examples: (1) a 500 linear foot R1-15 Clearing & Grubbing Job equals 7500 sq/ft (15’ wide x 500’ in length); (2) a 50’ x 50’ Clearing & Grubbing Job equals 2500 sq/ft; (3) a 750 linear foot R2-10 Clearing Job equals 15,000 sq/ft (20’ wide x 750’ in length).

THIS BID WILL EXPIRE JUNE 1, 2023 UNLESS EARLIER ACCEPTED BY MTA. If accepted by MTA prior to such date, Contractor agrees to execute a Land Clearing Agreement, a sample copy of which was previously provided to Contractor along with the RFQ.

Bid submitted by:

Bid accepted by:

**CONTRACTOR:** \_\_\_\_\_

**MATANUSKA TELECOM ASSOCIATION, INC.**

By: \_\_\_\_\_  
(signature)

By: \_\_\_\_\_  
(signature)

Name: \_\_\_\_\_

Name: Wanda Tankersley

Title: \_\_\_\_\_

Title: COO

Date: \_\_\_\_\_

Date: \_\_\_\_\_